

2014 Cell Phone Request for Proposals

Bid Opening: April 23, 2014

City Hall Council Chambers 2:00 p.m.

| | | US CELLULAR | | | AT&T | | | VERIZON | |
|--|----------------------------|---|---|------------------------------------|---------------------------------|-------------------|--------------|------------------------------------|----------------------------|
| | | 12101 Winchester Road Suite 1B | | | 1111 Van Voorhis Road | | | 707 Virginia St. E 10th Fl | |
| | | LaVale, MD 21502 | | | Morgantown, WV 26505 | | | Charleston, WV 25301 | |
| Affadavit | | YES | | | Yes | | | NB | |
| Local Preference | | COUNTY | | | County | | | NB | |
| APPENDIX A | | | | | | | | | |
| Item Description | | Price/amount | | | Price/amount | | | | |
| Total cost per month for 112 phones / smartphones and two Aircards | (Cost per month) | \$4,465.00 | | | \$4,130.86 | | | NB | |
| Number of minutes in pool | (Number of minutes) | 41,500 (83 basic/ruggedized phones) Unlimited - (Smartphones) | | | 46,000 | | | NB | |
| Amount of data in smartphone pool (or indicate if unlimited) | (Amount of data in GB) | 60GB | | | Unlimited | | | NB | |
| Amount of data for each Aircard (or indicate if unlimited) | (Amount of data in GB) | Included in above | | | Unlimited | | | NB | |
| Phone Model Information | | | | | | | | | |
| | | PHONE MODEL | | PRICE | PHONE MODEL | | PRICE | | |
| Basic cellular phone model #1 | | LG Envoy I | | \$0.01 | Samsung A157 | | \$0.99 | NB | |
| Basic cellular phone model #2 | | LG WINE III | | \$59.99 | LG A380 | | \$0.99 | NB | |
| Basic cellular phone model #3 | | LG FREEDOM | | \$59.99 | Samsung Rugby III | | \$9.99 | NB | |
| Rugged cellular phone model | | Kyocera Durapro | | \$59.99 | Sumsung Rugby III | | \$0.99 | NB | |
| | | | | | Sonim XP 1520 w/ePTT activation | | \$0.99 | NB | |
| Smartphone #1 | | Samsung Axiom | | \$0.01 | iPhone 5s - 16GB | | \$49.99 | NB | |
| Smartphone #2 | | Samsung S4 | | \$74.99 | iPhone 5C 16 GB | | \$0.00 | NB | |
| Smartphone #3 | | Apple iPhone 4S | | \$0.01 | iPhone 4s 8GB | | \$0.00 | NB | |
| Smartphone #4 | | Apple iPhone 5C 16GB | | \$99.99 | Samsung Galaxy S5 | | \$99.99 | NB | |
| Smartphone #5 | | Apple iPhone 5S 16GB | | \$199.99 | Samsung Galaxy S4 | | \$0.00 | NB | |
| APPENDIX B | | | | | | | | | |
| Devices | Unit of measurement | Voice only | | Smartphone (voice and data) | Aircard (Data only) | Voice only | | Smartphone (voice and data) | Aircard (Data only) |
| Monthly recurring charge per line | Cost per month | \$50.00 per line | \$54.51/line. Unlimited Voice & Msg. 60GB shared date in 2 pools. | \$20.00 | 89.99 | 104.99 | 69.99 | NB | |
| MRC discount | % | 30% | 20% off Data MRC | | 62.30% | 58.50% | 42.90% | NB | |
| Net effective MRC | Cost per month | \$35.00 | \$50.32 | \$20.00 | 33.58 | 43.56 | 39.99 | NB | |
| Airtime cost / minute | Cost per MOU | \$0.40 per min overage | Unlimited Included | NA | .08 peak min | .08 peak min | NA | NB | |
| Domestic roam charge | Cost per MOU | NA Included | NA Included | NA | 0 | 0 | NA | NB | |
| Domestic long distance charge | Cost per MOU | NA Included | NA Included | NA | 0 | 0 | NA | NB | |
| Included SMS messages | Number | Unlimited | Unlimited | NA | Unlimited | Unlimited | NA | NB | |
| SMS Inbound Message Charge | Cost per msg | NA Included | NA Included | NA | Unlimited | Unlimited | NA | NB | |

